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Largest home mortgage lenders

Ranked by 2006 loan volume¹

RANK	LAST YEAR'S RANK	COMPANY/ADDRESS/PHONE/FAX/WEB SITE	2006 METRO-AREA LOAN VOLUME	NUMBER OF LOANS	HEADQUARTERS YEAR ESTABLISHED	SENIOR LOCAL EXECUTIVE TITLE
1	-	COUNTRYWIDE HOME LOANS (NYSE:CFPC) countrywide.com 17 Loudon St. S.E. (703) 883-1921 Leesburg, Va. 20175 fax: (703) 883-1924	\$4.6 billion	29,708	Calabasas, Calif. 1969	Karyn Wilson Senior vice president regional sales manager
2	3	BANK OF AMERICA bankofamerica.com 730 15th St. NW (202) 624-5652 Washington, D.C. 20005 fax: wnd	\$3.22 billion	11,229	Charlotte, N.C. 1874	William Couper Market president
3	2	GEORGE MASON MORTGAGE gmmlc.com 4100 Monument Corner Drive, Suite 100 (703) 273-2600 Fairfax, Va. 22030 fax: (703) 934-9414	\$2.98 billion	10,491	Fairfax 1980	D. Gene Merrill Chairman and CEO
4	5	FIRST SAVINGS MORTGAGE firstsavingsmortgage.com 8444 Westpark Drive (703) 883-9010 McLean, Va. 22102 fax: (703) 883-0441	\$2.93 billion	9,105	McLean 1988	Larry F. Pratt President and CEO
5	4	SUNTRUST MORTGAGE suntrustmortgage.com 1445 Research Blvd., Suite 400 (301) 517-5401 Rockville, Md. 20852 fax: (301) 762-6157	\$2.6 billion	9,490	Richmond 1970	Patrick J. Casey Regional manager and senior vice president
6	6	FIRST HORIZON HOME LOANS firsthorizon.com 12150 Monument Drive, Suite 300 (703) 818-7800 Fairfax, Va. 22033 fax: wnd	\$1.8 billion	8,750	Irving, Texas 1985	Larry A. Rice President
7	7	PROSPERITY MORTGAGE prosperitymortgage.com 11351 Random Hills Road (703) 359-1940 Fairfax, Va. 22030 fax: (703) 359-0036	\$1.49 billion	4,079	Fairfax 1993	Randal J. Krout President
8	8	B.F. SAUL MORTGAGE bfsaulmortgage.com 7501 Wisconsin Ave. (240) 497-8050 Bethesda, Md. 20814 fax: (240) 497-8301	\$1.15 billion	3,446	Bethesda 1892	Robert Broeksmit President
9	-	BB&T bbandt.com 7220 Wisconsin Ave. (301) 493-8386 Bethesda, Md. 20814 fax: (301) 493-8720	\$955 million	3,625	Winston-Salem, N.C. 1872	Patricia W. Wideman Senior vice president
10	13	MASON DIXON FUNDING masondixon.com 800 King Farm Blvd., Suite 210 (301) 921-0070 Rockville, Md. 20850 fax: (301) 354-2840	\$768.92 million	3,035	Rockville 1996	Walter H. Magruder Jr. President
11	16	PRESIDENTIAL BANK MORTGAGE presidentialbankmortgage.com 4600 East West Highway (301) 652-1616 Bethesda, Md. 20814 fax: (301) 951-3513	\$422.42 million	1745	Bethesda 1985	Bruce Cleveland President and CEO
12	21	M.POINT MORTGAGE SERVICES mpointmortgageservices.com 1655 Crofton Blvd., Suite 301 (410) 451-0124 Crofton, Md. 21114 fax: (410) 451-6590	\$320.5 million	900	Crofton, Md. 2000	Robert Davis President
13	-	FIRST FINANCIAL SERVICES fsfdc.com 1101 Vermont Ave. N.W., Suite 501 (202) 249-9871 Washington, DC 20005 fax: (301) 249-9873	\$276.18 million	849	Charlotte, N.C. 2002	Jennifer E. Landgraaf Principal
14	19	ACACIA FEDERAL SAVINGS BANK afsb.com 7600 Leesburg Pike, Suite 200 E. (703) 506-8100 Falls Church, Va. 22043 fax: (703) 506-8163	\$254.05 million	868	Falls Church 1985	Weller Meyer Chairman
15	17	NATIONWIDE HOME MORTGAGE nhmi.biz 1803 Research Blvd., Suite 101 (301) 610-9600 Rockville, Md. 20850 fax: (301) 610-9375	\$240.3 million	973	Rockville 1996	Michael C. Parsons President
16	23	VIRGINIA COMMERCE BANK vbonline.com 5350 Lee Highway (703) 534-0700 Arlington, Va. 22207 fax: (703) 961-0175	\$198.87 million	588	Arlington 1988	Peter A. Converse CEO
17	25	BMIC MORTGAGE bmimortgage.com 5640 Nicholson Lane, Suite 210 (301) 231-5770 Rockville, Md. 20852 fax: (301) 231-5799	\$173.81 million	546	Rockville 1990	Gary W. Schiller President
18	24	APEX HOME LOANS apexhomeloans.com 10411 Motor City Drive, Suite 350 (301) 365-3100 Bethesda, Md. 20852 fax: (301) 365-3090	\$122.09 million	453	Bethesda 1998	Eric D. Gates President
19	-	MIDDLEBURG MORTGAGE middleburgmortgage.com 20937 Ashburn Road (703) 737-3400 Ashburn, Va. 20147 fax: (703) 737-3427	\$100 million	402	Norfolk 1998	Stephen Cowen Director of mortgage production
20	-	FIRST MERIDIAN MORTGAGE firstmeridianmortgage.com 7700 Little River Turnpike, Suite 205 (703) 333-2700 Annandale, Va. 22003 fax: (703) 333-5281	\$81.21 million	238	Annandale 1996	Kevin S. Retcher CEO

Sources: the companies Research by Lindsay Smith

¹The following companies, which appeared on last year's list, did not provide information before publication: Wells Fargo Home Mortgage, East West Mortgage, Washington Mutual bank, Wachovia Mortgage, Access National Mortgage, Vision Mortgage, Sandt Spring Bank, Home Mortgage Resources, Market Street Mortgage and The Columbia Bank. The ranked companies have provided information to researchers upon request. The list does not endorse the participants or suggest the quality of products and services. Please send corrections on company letterhead to Research Director, Washington Business Journal, 1555 Wilson Lane, Suite 400, Arlington, Va. 22209. To submit your company for future surveys, please visit bizjournals.com/washington/bol_survey.